



VA Insight
Software Pte Ltd

Arming Investigators and Field Operators with Access to Intelligence when and where They Need It:

VA Insight Software Pte Ltd

“Our mission is to empower our clients with best of breed solutions that create a safer, more sustainable planet for generations to come.”

In a world where technology buzzwords such as AI and ML come with so many different interpretations, **VA Insight Software** focuses on the human element of the intelligence cycle, empowering users with modern, accessible tools that expedite analysis for faster, more informed decision making.

The company delivers intelligence, investigative, and analytical outcomes that enable its clients to tackle some of the world’s most crucial problems.

While larger platforms require a significant budget, arduous training, and at times, even an in-house data scientist to configure such complex solutions, the Insight Portal™, a VA

Insight-built intuitive, easy to use, cost-effective platform, increases efficiency, provides scalability from small to enterprise-level users and delivers context that gives the confidence to turn data into actionable intelligence.

The VA Insight Portal™ is a browser-based, modern three-tier architecture solution for Analysts, Investigators and field operators that streamlines data collection and provides tactical visualization to expedite the intelligence cycle and easily extend critical information to operational users on the go. The platform is accessible from any mobile device including laptops and tablets which empowers users with access to critical information when and where they need it most. With

the Insight Portal™, operational intelligence is within reach.

To highlight and further understand what VA Insight Software stands for and seeks to explore in this segment, I sat down with Sam Erskine, who serves as the company’s Chief Executive Officer. Below is an excerpt.

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The majority of VA Insight clients are government agencies working in law enforcement and fraud/compliance investigations. “We also have a foothold in commercial clients ranging from insurance to gambling compliance. Clients usually have varying levels of skills amongst their staff, and often carry multiple roles and responsibilities. The Insight Portal™ empowers users with the tools they need to turn data into actionable intelligence with speed and scalability.”

Partnering to Empower

“As a channel-driven software development company, our partners are often our eyes, ears, and presence on the ground, delivering operational feedback that speaks into our development roadmap. We wouldn’t be where we are without the trust, collaboration, and drive of our partners. Having operated on both sides of a channel partner program, we know just how difficult it can be to achieve mutually beneficial engagements.”

“With that said, we continue to invest in our channel program to empower our partners with best of breed technology, access to enablement, training, sales guidance and support for long term success.”

“In addition to our commercial partnerships, we partner with local universities to empower the next generation of technical professionals through our internship program. At VA Insight, we prioritize connection and a sense of community, firmly believing that we deliver our best when we are connected to something greater than ourselves. Entering the tech industry can be difficult and overwhelming, that’s why our internship and junior development programs are built around collaboration, consistent feedback, and camaraderie. We build trust and accountability into the way we manage our members.”

Banking on Team of Experts

“Innovation never stops. That’s why our staff, as a collective, strive to continue learning, pushing boundaries and problem-solving to develop solutions that address our clients’ toughest challenges and make the world a safer; a more sustainable place for generations to come.”

“Coordinating members in Singapore, Indonesia, Australia, and the USA has had its difficulties in light of ongoing travel restrictions amidst the global pandemic, but the team always rallies and comes up with great ideas to connect, lighten the mood, and share

some good food together. We invest in our staff as individuals, so they invest in creating the best product on the market. Some of our team have very personal goals and are grateful for the support we provide to achieve these.”

Eyeing a Bright Future

“Being a young startup, we hold space to reflect and learn from where we’ve been, while also challenging ourselves beyond our comfort zones, to innovate for a tomorrow not yet known. We just launched an exciting new version of our anchor offering, the Insight Portal™, which includes significant enhancements to security and user access management, configurable web forms for streamlined data collection, and indexing management controls.”

“Moreover, without a doubt, the most exciting new feature is Insight Search, powered by Elasticsearch, which empowers users to conduct a full-text search across all fields and documents within their database and filter results to quickly identify entities of interest. This is a game-changing technology for our clients, and we’ve only just begun to scratch the surface of this capability. Our future innovation will build upon Insight Search to deliver even faster, more intuitive, and augmented intelligence results.”

VA Insight Software | CEO

Sam Erskine brings more than a decade of operational experience within Law Enforcement, coupled with substantial commercial experience including more than a decade of intelligence analysis training, consulting, and leadership roles across the Asia Pacific. He’s an analytical problem-solver, team motivator, and practical innovator.



Sam Erskine, CEO